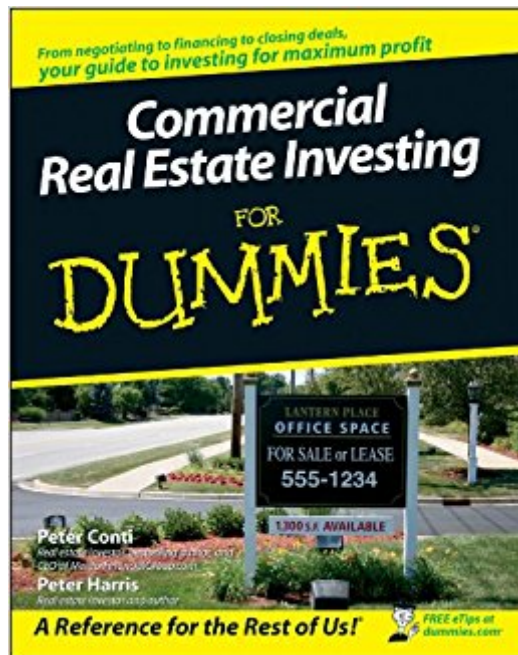


The book was found

# Commercial Real Estate Investing For Dummies



## Synopsis

Thinking about becoming a commercial real estate investor? *Commercial Real Estate Investing For Dummies* covers the entire process, offering practical advice on negotiation and closing win-win deals and maximizing profit. From office buildings to shopping centers to apartment buildings, it helps you pick the right properties at the right time for the right price. Yes, there is a fun and easy way to break into commercial real estate, and this is it. This comprehensive handbook has it all. You'll learn how to find great properties, size up sellers, finance your investments, protect your assets, and increase your property's value. You'll discover the upsides and downsides of the various types of investments, learn the five biggest myths of commercial real estate investment, find out how to recession-proof your investment portfolio, and more. Discover how to:

- Get leads on commercial property investments
- Determine what a property is worth
- Find the right financing for you
- Handle inspections and fix problems
- Make big money in land development
- Manage your properties or hire a pro
- Exploit the tax advantages of commercial real estate
- Find out what offer a seller really-really wants
- Perform due diligence before you make a deal
- Raise capital by forming partnerships

Investing in commercial property can make you rich in any economy. Get *Commercial Real Estate For Dummies*, and find out how.

## Book Information

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## Customer Reviews

Spot the best times to buy, hold, or sell The fun and easy way to break into the business of commercial real estate Thinking about becoming a commercial real estate investor? This friendly guide covers the entire process, offering practical advice on negotiating and closing win-win deals

and maximizing profit. From office buildings to shopping centers to apartment buildings, you'll see how to find great properties, size up sellers, finance your investments, protect your assets, and increase your property's value. Discover how to: Determine a property's worth Find the right financing for you Handle inspections and fix problems Make big money in land development Manage your properties or hire a pro THE DUMMIES WAY™ Explanations in plain English "Get in, get out" information Icons and other navigational aids Online cheat sheet Top ten lists A dash of humor and fun Get smart! @www.dummies.com Find listings of all our books Choose from many different subject categories Sign up for eTips at etips.dummies.com

Peter Conti is the author of *Buying Real Estate Without Cash or Credit*. A self-made millionaire, he has mentored thousands of investors. Peter Harris teaches commercial real estate investing to clients across the country.

I learned a lot from the book kind of of frustrating none of the links worked, but like all gurus they tend to over simplify the mechanics of investing. for instance I talked to a commercial lender and they wanted me to have as much in nt worth as the amount I was seeking to borrow. thee book doesn't discuss how to get beyond hurdles such as that

This book makes commercial real estate easy for the novice in the profession. It can be used as a great reference book for anyone entering into this profession.

Great information that can be used for further research, prior to buying commercial real estate.

This is a wonderful guide to anyone who is investing in commercial real estate. I will be referring to this guide periodically for reference.

A must read if you have little commercial experience. I got a lot out of it. Saved the book on my Kindle. Ready to read again.

Excellent book full of useful information. I am definantly reading the book again and will refer to it again and again.

Good informative book. It giving me the why's of doing things. With this overall basic knowledge I'm

getting a good understanding of commercial real estate.

Great seller Experience thank you

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